



Turnkey's NAV4PM... A Microsoft Dynamics NAV Solution

Introduction Turnkey's NAV4PM -Potato Merchant & Agronomy System- provides all of the functionality necessary to operate as a grower, trader or distributor of seed and ware potatoes.

A tried and tested solution, it is in use in a variety of well known potato companies where the product has been shaped to meet a diverse range of business needs. And, as it is fully integrated with Microsoft Dynamics NAV (Navision), it provides a complete end to end solution for sales, purchases, accounting, inventory and cash management.

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Communications /
Internet Access

- Provide growers and traders with options such as web input of sales orders, input details of seeds and varieties planted and ongoing growth data - to ensure the most up to date information is available.
- Improved communication between traders and growers via SMS text messaging e.g. instruct the grower when and where to lift and deliver the product.



Sales Contract
Management

- "Back to back" sales and purchase orders - ensures accurate processing and instant cross referencing.
- Collections and haulage instructions - control delivery methods and costs.
- Sales contracts always up to date - reflect quantities delivered and still outstanding.
- Prices can be automatically increased for slow call off - ensures opportunities to maximise charging not missed.



Financial Management

- Microsoft Dynamics NAV (Navision) is used by over 75,000 companies around the world.
- Sales, Purchase, Nominal, Inventory, Cash Management, CRM, HR & Payroll functionality.
- Fully integrated to Microsoft Windows and Office with 'one click' push to Word and Excel.



Agronomy Solution

- Match ongoing production to volumes required for contracts, identifying product deficits and surpluses and ensuring best match of buy/sell position per potato variety.
- Conduct test diggings to continually 'refine' forecast yield for greater accuracy by:
 - Produce 5 year average;
 - Use 'test digs' and import data directly to agronomy;
 - Review box tallies
 - Confirm yield and grading of production
- Differentiate between seed and ware output from growth plans.



Stock Control

- Extensive product information available, e.g location, variety, size and grade – provides instant access to all levels of product information.
- Multiple stock locations, can be internal or external – provides instant access to whereabouts of stock both internal and at farm locations.
- Grading records maintained – provides readily available history of grading results.
- Contract information always up to date from test digs and deliveries – provides immediate access to quantities delivered and still outstanding.
- Stock information always up to date – immediate access to product availability by location, variety, size and grade.



Purchase Contract Management

- Departmental Cost Centres for pool and non pool – automatic in depth analysis, including profitability.
- Individual growers and growers' groups – automatically applies appropriate rules for greater accuracy and analysis.
- Allocation of customer's dressing instructions to purchase contract – maintains contract information up to date.
- Bag purchasing and control – provides control of these items avoiding delays due to non availability of appropriate packaging.
- Label purchasing and control for Scotland, England and overseas – ensures appropriate labels are employed.
- "Back to back" purchase and sales orders – ensures accurate processing and instant cross referencing.
- Self bill invoicing – maintains tight control of supplier payments.